# MultiBank Group"

**WORLD'S NO.1 FOREX & CFD BROKER** 





FUBEA



METALS



SHARES



**INDICES** 



COMMODITIES



CRYPTOCURRENCIES



**SOCIAL TRADING** 

www.multibankfx.com

# Message From Chairman



# Naser Taher Chairman & Founder of MultiBank Group

With the concept that technology must keep pace with the advancements in financial products, MultiBank Group was one of the first in the foreign exchange industry to launch a fully transparent electronic Forex and Financial Derivatives Exchange.

Our mission here at MultiBank Group is to provide exceptional products and services to our clients, and as such, we vow to continue our heavy investments into technology and regulations to benefit our customers and the forex industry as a whole.

2019 was a momentous year for us wherein we achieved a notional turnover in excess of US\$ 1.68 trillion in financial derivatives. In the upcoming months, we expect to make significant moves into the institutional markets through top-tier bank liquidity and white label solutions for banks, brokers, funds and trading desks.

We wish our valued and loyal customers the best of success in trading in the global financial markets.



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# GLOBAL PRESENCE



MultiBank maintains over 25 offices worldwide, including MEX Fintech Limited (Hong Kong), MEX Exchange (Australia), MEX Asset Management (Germany), MEX Asset Management (Austria), MEX Spain, MEX Capital Finance DAC (Ireland), MEX Securities (Luxembourg), MEX Group (China), MultiBank Vietnam, MultiBank Philippines, MBG Business Consultancy (Malaysia), MultiBank MENA (United Arab Emirates), MultiBank Kuwait, MEX Prime (Cyprus), MEX Software & Technology Consulting (Turkey), MultiBank Forex Exchange (United States), MultiBank LATAM (Mexico), MultiBank FX International (the British Virgin Islands), MBG Markets (the British Virgin Islands) and MEX Wealth Management (Cayman Islands), with forthcoming expansions in Southeast Asia, Latin America and Europe.



# **PRODUCTS**



MultiBank Group offers over 1,000 products for clients to trade from, including forex, metals, shares, indices, commodities and cryptocurrencies.



#### Forex

- Over 45 currency pairs, including majors, cross currencies and exotic currencies
- Up to 5 levels of Market Depth
- No price slippage and No requotes
- No restrictions on Expert Advisors



#### Metals

- Tight spreads on Gold & Silver
- 24 hours instant and stable nano-second execution



#### **Shares**

- Trade 1,000+ shares from the world's largest stock exchanges
- Margins as low as 5%
- Invest in the top companies worldwide including Apple, Google, Microsoft, Alibaba, Amazon and many others



#### **Commodities**

• Trade commodities such as natural gas, crude oil and others.



#### **Indices**

 Trade global stock indices such as US Wall Street 30, NASDAQ and DAX



#### Cryptocurrencies

• Trade popular cryptocurrencies such as Bitcoin, Ethereum, Ripple and Litecoin

# PRODUCTS SPECIFICATIONS

#### Forex Spread

Currency Pairs	ECN Pro	MultiBank Pro	Maximus
EUR/USD	0.1	0.8	1.5
USD/JPY	0.2	1	1.6
AUD/USD	0.2	1	1.6
GBP/USD	0.3	1.1	1.7
USD/CHF	0.3	1.1	1.7
USD/CAD	0.3	1.1	1.7
NZD/USD	0.3	1.1	1.7

#### Metal Spreads

Pairs	ECN Pro	MultiBank Pro	Maximus
XAU/USD	8	15	30
XAG/USD	3	4	5

#### Indices

Instrument	Symbol	Margin	Pip Value
US Wall Street 30	US30xx	1.0%	5 USD
US SPX 500	US50xx	1.0%	50 USD
US Tech 100	NAS100xx	1.0%	20 USD
UK 100	UK100xx	1.0%	10 GBP
Germany 30	DAX30xx	1.0%	25 EUR
HK Hang Seng 50	HK50	1.0%	10 HKD
Spain 35 Cash	ESP35	1.0%	0.1 EUR



# **PRODUCT** SPECIFICATIONS

Category	No. of shares	Margin
Financial	186	5%
Technology	102	5%
Retailer	101	5%
Energy	74	5%
Pharmaceutical	68	5%
Real Estate	49	5%
Manufacturing	48	5%
Communications	43	5%
Entertainment	32	5%
Automotive	29	5%
Metals	29	5%
Logistics	23	5%
Food & Beverage	21	5%
Construction	20	5%
Aviation	19	5%
Chemical	19	5%
Hospitality	13	5%
Defense	11	5%
Agriculture	7	5%
Beverages	7	5%
Healthcare	1	5%
Sports	1	5%
Telecommunication	1	5%
Others	86	5%

#### Commodities

Instrument	Symbol	Contract Months	Margin
UK Crude	LCOxx	Monthly	USD 1,000
US Crude	CLxx	Monthly	USD 1,000
Natural Gas	NGxx	Monthly	USD 1,000

#### Cryptocurrencies

Instrument	Symbol	Margin
Bitcoin Spot	BTCUSD	50%
Ethereum Spot	ETCUSD	50%
Litecoin	LTCUSD	50%
Ripple Spot	RPLUSD	50%

# MULTIBANK PREPAID CARD

MultiBank Group is now offering its one of a kind Mastercard to clients! The MultiBank Prepaid Card (MEX Group Mastercard Prepaid Card) allows users to make quick and easy withdrawals from their trading accounts. The card can then be used for payments of goods and services, or be used for ATM withdrawals. Users can also deposit additional funds into their cards via their trading accounts, for easy usage.

Apply for a MultiBank Prepaid Card today and use this versatile card around the world!



**MultiBank Prepaid Card** 

# OUR REGULATED COMPANIES

MultiBank Group strives to go beyond our regulatory mandate in all our daily activities and are an advocate of financial regulation and increased investor protections for the benefit of our clients.

Our companies are regulated by some of the world's most stringent regulatory bodies, including:



#### **MEX Exchange**

MEX Australia Pty Ltd (MEX Exchange), with Australian company number (ACN) 155 084 058, is authorized and regulated by the Australian Securities and Investments Commission ("ASIC") with AFSL number 416279. MEX Exchange is a registered business name of MEX Australia Pty Ltd.



# MEX Asset Management (Germany)

MEX Asset Management GmbH is authorized and regulated by the German Federal Financial Supervisory Authority ("BaFin") with license number HRB 73406.



# MEX Asset Management (Austria)

MEX Asset Management GmbH (Austria) is the Austrian branch of our German asset management company, regulated by the Financial Market Authority ("FMA") of Austria with license number 491129z.



# MultiBank FX International Corporation

Multibank FX International Corporation is authorized and regulated by the Financial Services Commission of the BVI ("FSC") with license number SIBA/L/14/1068



#### MEX Spain

MEX Spain is authorized by the National Securities Market Commission ("CNMV") of Spain with license number 120.



#### **MEX Wealth Management**

MEX Wealth Management is our subsidiary in the Cayman Islands, and is regulated by the Cayman Islands Monetary Authority ("CIMA") with registration number HS-320499.

#### **MultiBank Group Advantages**

World class tailored financial services for Introducing Brokers including 24/5 customer support, customized account opening applications and trading back offices.

- Companies regulated by ASIC, BaFin, FMA, CNMV, FSC and CIMA
- Tight Forex & CFD spreads from 0.1 pips

ADVANTAGES

- Pure ECN execution with pricing from over 20 liquidity providers
- Two-way 5 figure raw interbank price feeds with instant execution
- No price slippage on displayed prices when deals are being executed
- Complete transparency of market with only the best bid/offers being displayed
- Award winning MetaTrader 4 and MetaTrader 5 Platforms
- Negative balance protection
- No trading restrictions on Expert Advisors
- Up to 500:1 leverage
- No Requotes
- ✓ No Rejections
- Ability to configure MAMs and PAMMs
- Free VPS and API access

# MANAGEMENT TEAM



**NASER TAHER FOUNDER & CHAIRMAN MULTIBANK GROUP** 



Yahya Taher Chief Executive Officer MultiBank Group



Salem Kattoura **Chief Operating Officer** MultiBank Group



Kristina Pei **Finance Director** MultiBank Group



**Courtney Fitzsimmons Chief Executive Officer** MultiBank Exchange (Australia)



Hasan Aggad **Chief Executive Officer** MultiBank MENA



Ivan Gonzalez Chief Executive Officer MEX Spain



Alberto Gonzalez **Chief Executive Officer** MultiBank LATAM (Mexico)



Demir Savatli Chief Executive Officer **MEX Financial Technologies** (Turkey)



Soehairi Katni **Chief Executive Officer** MultiBank Malaysia





Mark Mangulabnan Chief Executive Officer MultiBank Philippines



Dao Cao Hung Chief Executive Officer MultiBank Vietnam



Kerry Gan Managing Director - APAC MBG Markets



Sophia Barnes Director of Public Relations MultiBank Group



Mahmoud Kazma **Director of Business** Development MultiBank Group



Lincoln Chan **Director of Operations** MBG Markets



Adel Jibrin **Director of Sales** MultiBank MENA



**Kevin Yang Head of Information** Technology MultiBank Group



Michel Fram, CFA Head of Risk Management MultiBank Group



Charbel Safi **Head of Trading** MultiBank Group



Saleh Al Eit **Head of Software** Development MultiBank Group



186,995,737

346,204,744

84,751,815

346,204,744



Jingshi Zhang Head of Website Department MultiBank Group



Barry Ngai **Chief Executive Officer Red Rock Pay** 



Babar Hussain Online Marketing Manager MultiBank Group



Kitty Yu **Head of Accounts** Department MultiBank Group



Roshan Wang Head of Analytics MultiBank Group



**Emily Tan Head of Payment Solutions** MultiBank Group



Joyce Lu HR & Admin Manager MultiBank Group



### FINANCIAL REPORT

MEX GROUP WORLDWIDE LIMITED **CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019** (AMOUNT EXPRESSED IN US DOLLARS)

ASSETS	
NON-CURRENT ASSETS	
Goodwill	12,206,848
Other Intangible assets	137,066,405
Property, plant and equipment	6,645,710
Right-of use assets	2,177,883
Finance assets at amortized cost	1,112,160
Total non-current assets	159,209,007
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CURRENT ASSETS	
Trade and other receivables	8,236,239
Amounts due from other companies	-
Deposits, prepayment and other receivables	2,282,109
Cash and cash equivalents	176,477,390

#### FOLLITY AND LIABILITIES

**Total current assets** 

**Total assets** 

**Total liabilities** 

Total equity and liabilities

EQUITY AND LIABILITIES	
CAPITAL AND RESERVE	
Share Capital	764,409
Other reserve	28,529
Foreign exchange translation reserve	3,076,545
Retained earnings	257,583,446
Equity attributable to Owners of the Company Non-controlling interests	261,452,929
total equity	261,452,929
<u> </u>	
NON-CURRENT LIABILITIES	
Lease liabilities	951,811

#### 951,811 **Total Non-current liabilities CURRENT LIABILITIES** Trade and other payables 10,020,699 Current tax liabilities 40,132 1,403,023 Lease liabilities Amounts due to customers 72,268,773 Amounts due to related parties Provisions 67,377 83,800,005 **Total current liabilities**

## **PARTNERSHIP**



### **Introducing Brokers**

MultiBank is recognized worldwide for its Introducing Broker program ('IB Program') with a network of over 30,000 Introducing Brokers, many of whom have partnered with MultiBank since 2005.

#### MultiBank's IB Program includes:

- Industry leading commission and rebate returns
- Customized account opening applications
- Full IB account panel enabling the monitoring of rebates and account movements
- A wide range of trading instruments
- Analysis and technology tools (including MAM and PAMM accounts)



### **Franchise Program**

MultiBank's Franchise Program allows established Introducing Brokers to open offices under the name of MultiBank in their territory, introduce their company as part of MultiBank, introduce themselves as Senior Managers of MultiBank and obtain exclusivity of the MultiBank brand name and products.

#### **Franchise Program includes:**

- Exclusive representation of MultiBank in your local region
- P&L and expenses sharing agreements
- Full access to all trading data and Back Office
- Enjoy close partnership and benefits with the MultiBank Senior Management
- Marketing and technical support

### White Label

MultiBank offers a full white label technology package for institutional customers who require their own proprietary trading system, branded in their corporate name, which allows them to become fully independent brokers that offer Forex and CFDs.

#### White Label Program includes:

- Full API integration and supplying liquidity
- Reliable hosting and system administration support
- Personalized Front Office and Back Office systems
- Full Prime Broker Solutions including API,
   Gateway and liquidity Bridge connections
- Specialized tools for client administration,
   risk management and real-time/end-of-day
   reporting



### **Prime Liquidity & Technology**

Combining prime liquidity, cutting edge technology and exclusive relationship management, MEX Prime empowers our institutional customers to deliver development and expansion in the global financial capital markets.

#### **Service & Support**

MEX Prime experts provide dedicated support handling liquidity integration, white label development, on-boarding, project management, branding and corporate setups.

#### Bridge

The MultiBank bridge technology streams directly into the most popular front-end trading platforms and via API into custom-built front-ends or via our MT4 Bridge solution.



# INSTITUTIONAL SOLUTIONS

#### Institutional-grade liquidity and execution supported by a solid partner with deep expertise

MultiBank Group provides bespoke liquidity, trading and custody solutions to institutions backed by leading-edge trading technologies and infrastructure. MultiBank was established in 2005 and is an early pioneer of online trading and financial technologies. MultiBank employs more than 500 employees globally and has deep expertise serving institutional clients. MultiBank offers solutions that minimize trading and operational costs and provides risk management tools that may improve your business' profitability. Importantly, you can be assured that you are dealing with a financially sound counterparty based on its investment grade credit rating. MultiBank will provide necessary resources, expertise and service to our partners in order to help them reach their business objectives. MultiBank's goal with you is to establish and maintain a long-term profitable relationship.

#### **Key Benefits:**

- MultiBank provides liquidity & execution for Forex, Metals, Commodities, Shares, Indices and Cryptocurrencies
- Bespoke liquidity to provide the best execution based on your trading requirements & risk management
- A financially solid and reliable partner with a BBB+ rating (Investment grade) and US\$300 Million in Assets
- Ultra-low latency execution with data centers in London, New York, Hong Kong, Beijing and Shenzhen
- Provision of credit lines to support your trading (for qualified clients)
- Professional GUI trading platform with advanced orders and market depth
- Access our institutional liquidity via API, FIX API
- Customized White Label Solution to meet your requirements
- Comprehensive reports, including pricing & execution analytics

#### **Products**

**TRADEVIEW** COPIER

**MT4 BRIDGE** 

FIX/API

LIQUIDITY

**OMNIBUS** 

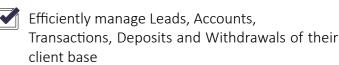
MAM & PAMM SOFTWARE

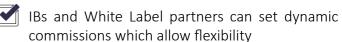
## **TECHNOLOGY**

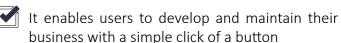
MultiBank offers a suite of technologies and tools to provide our clients and partners with a seamless trading experience. Use the MultiBank FX CRM, MultiBank Biz App or MultiBank Trade App and save time.













The MultiBank Biz App is a mobile app which allows IBs and affiliates to efficiently overview leads, accounts, transactions, deposits and withdrawals of customers.



The MultiBank Trade App allows investors to quickly and easily access markets in Forex and CFDs. Some of the features include:

#### Real-time quotes

- Charting
- Spot, Order Based, Single-Click trading
- Observe and Edit Positions
- Single-click trading
- Historical trade data
- Current news & events
- Real-time alerts
- Manage multiple trading accounts

# **AWARDS**

As the industry leader in the online financial services sector, MultiBank Group has had the honor of winning numerous prestigious awards over the years. These awards highlight MultiBank's continuous pursuit for technological advancement and superior user experience.

















2019

2019

2019



















MultiBank Group Establishes New Branch in Turkey

MultiBank is pleased to announce yet another addition to the Group's global offices with the establishment of a new branch in Turkey.

MultiBank Group Signed as Official Partner of BMW M Motorsport MultiBank Group has signed an agreement to become the Official Partner of BMW M Motorsport. The pact between BMW M Motorsport and MultiBank further builds on the list of milestones in the history of MultiBank Group.

MultiBank Group Kicks Off Kuwait Branch to Further Service the Middle East Market

As part of its mission to expand further into the Middle East market, MultiBank Group has announced the opening of its new branch office in Kuwait.

MultiBank Philippines Opens Office in Manila with CEO Mark Mangulabnan In September 2019, MultiBank Group opened its first branch office in the Philippines, located in the central business district of Manila.

MultiBank Group Celebrates the Opening of Its Regional Headquarter with the Launch of MultiBank LATAM in Mexico

As part of its mission to expand further into the Latin American market, MultiBank Group celebrated the opening of its new regional headquarter, MultiBank LATAM, in Monterrey, Mexico.

MultiBank Group Expansion Continues through a Large Acquisition of the **Customers and Operations Infrastructure of AETOS Capital Group in China** MultiBank Group announced that it has acquired the customers and operational assets of AETOS Capital Group Pty Ltd in mainland China.

MultiBank Opens New Branch Office 'MEX Spain' in Barcelona MultiBank opens new branch office in Barcelona, Spain, under the company name MEX Spain, which has obtained approval to operate from the National Securities Market Commission (CNMV).

### 2018

# MultiBank Further Expands Presence in Asia through New Headquarters in Hong Kong

MultiBank Group has chosen Hong Kong to be the site of its new Asia Pacific headquarters, thus expanding its presence in the world's largest forex and financial derivatives market.



#### MEX Asset Management: MultiBank Group Acquires German Niche Operator

Fortinbras Asset Management has been rebranded as MEX Asset Management GmbH (MEXAM) after being acquired by online financial derivatives provider MultiBank Group.



# MultiBank Obtains BaFin License and Expands Its Business through Acquisition and Aggressive Growth

In December 2017, MultiBank Group obtained the German Financial Regulator's approval to acquire 100% shares of MEX Asset Management GmbH and is now in the process of establishing its European headquarters in Frankfurt, Germany.



#### **Launch of MEX Wealth Management Corporation**

In September 2017, MultiBank launched its subsidiary in the Cayman Islands called MEX Wealth Management. The company is focused on providing clients with asset management services, and is regulated by the Cayman Islands Monetary Authority ("CIMA") under license number HS-320499.



#### Launch of MultiBank FX International

Regulated by the Financial Services Commission (FSC) in the British Virgin Islands, MultiBank FX International was launched in August 2017 to offer clients access to a wide range of products, including real time forex, metals, indices, stocks, commodities and bonds.



#### Launch of MultiBank Exchange

MultiBank announces the establishment of a ground-breaking ECN Forex Exchange in the United States and Australia under the trademark name of "MultiBank Exchange".



### MultiBank Group Signs a Historical Memorandum of Understanding (MOU) with the Tianjin Government of China

On 17th October 2013, MultiBank Group announced that it has entered into a MOU with the Tianjin Government of China.



#### MultiBank Establishes MEX Australia

MultiBank establishes its Australian company MEX Australia (doing business as MEX Exchange) in Sydney, Australia, offering real time Forex, Metals, CFDs, Options and non-deliverable forwards (NDFs), trading to private individuals, hedge funds, brokerages, market makers and banks.



#### **Historical ECN Agreement Signed with Tianjin Government**

On 28th September 2011, MultiBank signed a historical agreement with the Chinese Tianjin Municipal People's Government to establish and operate an Electronic Communication Network ("ECN") Foreign Exchange ("Forex") Exchange that would enable banks, financial institutions and investors to participate in the International Forex Market.



#### **ECN System Developed**

MultiBank raises the bar worldwide in the Foreign Exchange marketplace with the development of its own proprietary ECN system for both individual traders and institutional partners.



#### The Establishment of MultiBank

MultiBank was established in the United States in 2005. Since its launch, it has evolved into one of the largest online financial derivatives providers worldwide, with a current paid up capital of over US \$322 million.





#### **Customer Support**

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+4

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